



George Richards
*Senior Vice President,
Retail Brokerage*

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SPECIALIZATION

Retail

**CLIENT RELATIONSHIPS
(Partial List)**

- USAA Real Estate
- Developers Diversified Resources
- CBL & Associates Properties
- The Richard E. Jacobs Group
- Preston Development Company
- JDH Capital
- Centrex Properties
- West Developers
- Burcam Capital
- Bonefish Grill
- Bailey's Fine Jewelry
- Carrabba's Italian Grille
- Eye Care Associates
- Del Frisco's
- Priscilla of Boston
- Lone Star Steakhouse
- Pandora Jewelry
- Mellow Mushroom
- Café Carolina & Bakery
- David's Bridal
- Camille's Sidewalk Café
- Rudino's
- Zaxby's

CAREER SUMMARY

As leader of the Grubb & Ellis|Thomas Linderman Graham Retail Team, George specializes in restaurant and retail tenant representation, shopping center and mixed-use property leasing, land sales and investment property transactions. His unique combination of restaurant industry experience and a strong financial background allow him to provide expert advice to retail and restaurant industry clients. He has provided site selection and acquisition services for a long list of local, regional and national retail and restaurant tenant clients, and has provided development consulting and leasing services for developers and landlords of notable area projects.

Before joining Grubb & Ellis|Thomas Linderman Graham in 2009, George was a partner with Richards Commercial Properties, a Triangle area real estate firm specializing in retail real estate transactions. Prior to forming Richards Commercial Properties, George spent seven years as a restaurant industry executive, following a seventeen-year career in public accounting, including seven years as a partner with KPMG Peat Marwick.

EXPERIENCE

- 2009 – Present: Senior Vice President, Retail Brokerage, Grubb & Ellis|Thomas Linderman Graham
- 1999 – 2009: Partner, Richards Commercial Properties
- 1997 – 1999: CEO, Mr. Dunderbak, LLC
- 1992 – 1997: VP of Development & Finance, Ragazzi's, Inc.
- 1985 – 1992: Partner, KPMG Peat Marwick
- 1975 – 1985: Professional Staff, KPMG Peat Marwick

EDUCATION

- Virginia Tech – Bachelor of Science degree, Accounting
- Former Certified Public Accountant
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS

- Member, International Council of Shopping Centers (ICSC)
- Event Chair, Swing Fore a Cure Golf Tournament, American Cancer Society
- Member, Raleigh Leadership Council, American Cancer Society
- Member, First Year College Parents Council, NC State University
- Past Member, Board of Trustees, The Nature Conservancy, North Carolina Chapter
- Past Member, Board of Trustees, North Carolina Heritage Trust
- Past Member, Board of Governors, North Ridge Country Club