



Amy H. Watkins
*Vice President,
Retail Brokerage*

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SPECIALIZATION

Retail

CLIENT RELATIONSHIPS

(Partial List)

- USAA Real Estate
- Preston Development Company
- Carter USA
- ING Clarion
- Beyond Blue
- Bocci Trattoria
- Camille's Sidewalk Café
- Cricket Communications
- Eye Care Associates
- Natural Body Spa
- RadioShack
- Salon Blu
- Salsarita's Fresh Cantina
- Sport Clips
- Wachovia Bank

CAREER SUMMARY

As a member of the Grubb & Ellis|Thomas Linderman Graham Retail Team, Amy specializes in restaurant and retail tenant representation, shopping center and mixed-use property leasing, land sales and investment property sales. She is actively involved with the company's retail leasing assignments, and her tenant representation engagements include some of the firm's most recognizable clients, including financial institutions, restaurants and retail users.

Prior to joining Grubb & Ellis|Thomas Linderman Graham in 2009, Amy spent eight years as a commercial real estate advisor and Broker-in-Charge for Richards Commercial Properties, a Triangle area real estate firm specializing in retail real estate transactions. Before entering the commercial real estate field, she spent five years with Wachovia Bank, serving as manager of several Triangle area branch locations before becoming a small business banker.

EXPERIENCE

- 2009 – Present: Vice President, Retail Brokerage, Grubb & Ellis|Thomas Linderman Graham
- 2001 – 2009: Partner, Richards Commercial Properties
- 1996 – 2001: Wachovia Bank

EDUCATION

- Meredith College – Bachelor of Science degree, Accounting and Business Management
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS

- Candidate, Certified Commercial Investment Member (CCIM)
- Member, International Council of Shopping Centers (ICSC)
- Member, Program Committee Chair, Triangle Commercial Real Estate Women (TCREW)
- Member, Raleigh Leadership Council, American Cancer Society
- Committee Chair, Swing Fore a Cure Golf Tournament, American Cancer Society
- Member, Downtown Raleigh Alliance
- Member, Junior League of Raleigh
- Member, Meredith College Alumnae Association