

J. Todd Harrelson,
SCSM
Vice President, Retail
Brokerage



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SPECIALIZATION

Retail

CAREER SUMMARY

Todd began his career in Raleigh in 1987 with Plaza Associates Construction Division. His experience encompasses project leasing, management, strategic planning, development and financial analysis. Todd has a diverse background of experience throughout the Carolinas having directly leased and managed more than 5 million square feet of retail portfolios including community centers, malls, lifestyle centers and super-regional malls. Prior to joining Grubb & Ellis|Thomas Linderman Graham, Todd directed the real estate development strategy for Across America Real Estate Corp in the Southeast. He was also responsible for all the leasing endeavors of Colonial Properties Trust and Plaza Associates in the Carolinas with portfolios in excess of \$300 million. Todd was responsible for bringing several retailers to the Raleigh market while leasing Crabtree Valley Mall during its renovation period in the late 1990s, including P. F. Chang's China Bistro, Smith & Hawken, Crate & Barrel, Restoration Hardware, The Buckle, Coach and Guess. Todd provides strategic retail services for investors, owners and retail clients throughout the Triangle and North Carolina.

EXPERIENCE

- 2008 – Present: Vice President, Retail Brokerage, Grubb & Ellis|Thomas Linderman Graham
- 2004 – 2008: Vice President of Development, Across America Real Estate Corp.
- 1999 – 2003: Regional Vice President of Leasing, Colonial Properties Trust
- 1997 – 1999: Director of Leasing and Real Estate, Plaza Associates, Inc.
- 1996 – 1997: General Growth Management, Inc., General Manager of Piedmont Mall
- 1992 – 1995: Regional Leasing Representative & Property Manager, Steven D. Bell & Company

EDUCATION

- University of North Carolina at Greensboro – BA in Geography with a Concentration in Urban Planning
- Licensed Real Estate Broker, North Carolina
- Licensed Real Estate Broker, South Carolina
- Licensed Real Estate Broker, Georgia

PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Candidate, Certified Commercial Investment Member (CCIM)
- Senior Certified Shopping Center Manager, (SCSM)
- Member, International Council of Shopping Centers (ICSC)
- Member, Risk Management Association

CLIENT RELATIONSHIPS

- | | | |
|-----------------------------|--------------------|-----------------|
| ▪ Carmike Cinemas | ▪ Pottery Barn | ▪ Food Lion |
| ▪ Regal Cinemas | ▪ Bass Pro Shops | ▪ Shoe Show |
| ▪ Wachovia | ▪ JC Penney | ▪ Harris Teeter |
| ▪ Barnes & Noble | ▪ Sears | ▪ Panera Bread |
| ▪ Lowe's Food | ▪ The Fresh Market | ▪ Ann Taylor |
| ▪ P.F. Chang's China Bistro | ▪ CVS Pharmacy | ▪ Old Navy |
| ▪ Crate & Barrel | ▪ The Gap | ▪ Wet Seal |
| ▪ Smith & Hawken | ▪ The Limited | ▪ Yankee Candle |
| ▪ Restoration Hardware | ▪ Chick-fil-A | |