



**J. Todd Harrelson, SCSM**  
*Vice President,  
Retail Services*

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## **SPECIALIZATION**

Retail

## **CLIENT RELATIONSHIPS**

- Carmike Cinemas
- Regal Cinemas
- Wachovia
- Barnes & Noble
- Lowe's Food
- P.F. Chang's China Bistro
- Crate & Barrel
- Smith & Hawken
- Restoration Hardware
- Pottery Barn
- Bass Pro Shops
- JC Penney
- Sears
- The Fresh Market
- CVS Pharmacy
- The Gap
- The Limited
- Chick-fil-A
- Food Lion
- Shoe Show
- Harris Teeter
- Panera Bread
- Ann Taylor
- Old Navy
- Wet Seal
- Yankee Candle

## **CAREER SUMMARY**

Todd began his career in Raleigh in 1987 with Plaza Associates Construction Division. His experience encompasses project leasing, management, strategic planning, development and financial analysis. Todd has a diverse background of experience throughout the Carolinas having directly leased and managed more than 5 million square feet of retail portfolios including community centers, malls, lifestyle centers and super-regional malls. Prior to joining Grubb & Ellis|Thomas Linderman Graham, Todd directed the real estate development strategy for Across America Real Estate Corp. in the Southeast. He was also responsible for all the leasing endeavors of Colonial Properties Trust and Plaza Associates in the Carolinas with portfolios in excess of \$300 million. Todd was responsible for bringing several retailers to the Raleigh market while leasing Crabtree Valley Mall during its renovation period in the late 1990s, including P. F. Chang's China Bistro, Smith & Hawken, Crate & Barrel, Restoration Hardware, The Buckle, Coach and Guess. Todd provides strategic retail services for investors, owners and retail clients throughout the Triangle and North Carolina.

## **EXPERIENCE**

- 2008 – Present: Vice President, Retail Services, Grubb & Ellis|Thomas Linderman Graham
- 2004 – 2008: Vice President of Development, Across America Real Estate Corp.
- 1999 – 2004 Regional Vice President of Leasing, Colonial Properties Trust
- 1997 – 1999: Director of Real Estate, Plaza Associates, Inc.
- 1996 – 1997: General Manager of Piedmont Mall, General Growth Properties
- 1992 – 1995: Regional Leasing Representative & Property Manager, Steven D. Bell & Co.

## **EDUCATION**

- University of North Carolina at Greensboro – Bachelor of Arts, Geography and Urban Planning
- Licensed Real Estate Broker, North Carolina, South Carolina, Georgia and Virginia

## **PROFESSIONAL AND COMMUNITY AFFILIATIONS**

- Senior Certified Shopping Center Manager, SCSM
- Candidate, Certified Commercial Investment Member (CCIM)
- Member, International Council of Shopping Centers (ICSC)
- Member, Urban Land Institute (ULI)
- Member, North Carolina CCIM Chapter