



Bill Aucoin
Real Estate Advisor

100 Europa Drive, Suite 190
Chapel Hill, NC 27517
919.913.1101, direct
bill.aucoin@tlgcre.com

SPECIALIZATION

Land
Retail

CLIENT RELATIONSHIPS

- Federal Express Ground
- Barrister Commercial Group
- General Growth Properties
- Coastal Federal Credit Union
- Highwoods Properties
- Quarles Petroleum
- Kids R Kids
- The Goddard School
- NextCare
- Flournoy Development
- MI Homes
- YES Solar Solutions
- WRS
- Line-X
- Meyer Decorative Surfaces
- CenturyLink
- Magellan Charter School
- Hughes Baran Development
- Walgreens

CAREER SUMMARY

As a member of the Land Team, Bill specializes in assisting national, regional and local clients with land sales, site selection and acquisition, leasing and asset disposition . Over the years, Bill has represented a number of top organizations with market analysis, real estate development consulting and contract negotiations. As a member of the Grubb & Ellis National Land Practice Group, Bill leverages in depth market knowledge with current national market trends to help his clients achieve their real estate objectives.

Prior to joining Grubb & Ellis|Thomas Linderman Graham in 2003, Bill spent 15 years as a sales representative and manager with a regional aerial photography company supporting many of the premier office, retail and residential developers on the east coast. Bill's extensive experience of watching growth patterns from the air brings tremendous value to his clients in finding the best possible locations.

EXPERIENCE

- 2003 – Present: Real Estate Advisor, Grubb & Ellis|Thomas Linderman Graham

EDUCATION

- Georgia State University – Bachelor of Science, Business Administration, Marketing Concentration
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS AND RECOGNITIONS

- Member, Triangle Commercial Association of Realtors® (TCAR)
- Member, International Council of Shopping Centers (ICSC)
- Candidate, Accredited Land Consultant (ALC), Realtors® Land Institute
- Member, New Horizon Church
- Member, Raleigh Chamber of Commerce
- Member, Cary Chamber of Commerce
- Member, Grubb & Ellis Land Practice Group

RECENT TRANSACTIONS

<u>Property</u>	<u>Client</u>	<u>Value</u>
9316 Baileywick Road	Magellan Charter School	\$1.06 million
98 Bypass / US 1 Tract	Highwoods Properties	\$2.6 Million
Beaver Creek Commons Tract	Barrister Commercial	\$3.8 Million
4325 Old Holly Springs Road	Capital One	\$2.2 Million