

**Arnold J. Siegmund**  
 Senior Vice President  
 Principal, Board of Advisers



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## SPECIALIZATION

**Office**

## CLIENT RELATIONSHIPS

- SCI Properties
- Bryan Properties
- Sun Life Assurance Company of Canada
- Duke University
- Centrex Properties
- Wachovia Bank, NA
- GreenFire Development
- Blue Cross/Blue Shield
- MarketSmart Interactive
- SciQuest, Inc.

## CAREER SUMMARY

Arnold joined Grubb & Ellis|Thomas Linderman Graham in 1998. Before beginning his career in commercial real estate, he sold systems office furniture in the Triangle market for six years. He has over 15 years of sales and marketing experience and has developed a broad understanding of the vibrant and ever-changing Triangle market.

Arnold has worked with a wide range of companies and knows how to develop solutions for each business to achieve their goals. Dedication, determination and integrity are qualities that help Arnold build long-term relationships with both the small business owner and the large corporate executive. Clients with whom he has worked include EMD Pharmaceuticals, Per Se Technologies, Blue Cross/Blue Shield of NC, Merrill Lynch, SciQuest Inc., MarketSmart Interactive, Coastal Federal Credit Union and Duke University.

## EXPERIENCE

- 2006 – Present                      Senior Vice President, Grubb & Ellis|Thomas Linderman Graham
- 2003 - 2006                         Vice President, Grubb & Ellis|Thomas Linderman Graham
- 2000 - 2003                         Associate Vice President, Grubb & Ellis|Thomas Linderman Graham
- 1998 – 2000:                        Real Estate Advisor, Grubb & Ellis|Thomas Linderman Graham

## RECENT TRANSACTIONS

Property	Tenant/Client	Value
Erwin Square Plaza	Duke University	\$8.2 Million
Erwin Square Plaza	Duke University Federal Credit Union	\$6.2 Million
2717 Weck Drive	Blue Cross/Blue Shield of NC	\$2.8 Million
300 Perimeter Park Dr	WebSourced, Inc.	\$2.4 Million
SouthCourt	EMD Pharmaceuticals	\$2.7 Million
1512 Franklin Park	Rambus, Inc.	\$1.8 Million
7320 ACC Blvd	Global Golf USA	\$1.7 Million

## EDUCATION

- North Carolina State University – Bachelor of Science degree, Business Management
- Licensed Real Estate Broker, North Carolina

## PROFESSIONAL RECOGNITIONS/AFFILIATIONS

- Largest Office Transaction, 2006, 2007, Grubb & Ellis|Thomas Linderman Graham
- Winners Circle, 2005, 2007, Grubb & Ellis|Thomas Linderman Graham
- Best New Listing, 2005, Grubb & Ellis|Thomas Linderman Graham
- Presidents Club, 2003, Grubb & Ellis|Thomas Linderman Graham