



Arnold J. Siegmund
*Senior Vice President,
Principal,
Board of Advisers*

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SPECIALIZATION
Office

CLIENT RELATIONSHIPS

- National Asset Services
- Bryan Properties
- Sun Life Assurance Company of Canada
- Duke University
- Centrex Properties
- Insomniac Games
- GreenFire Development
- Montgomery Development of the Carolinas
- CMP America
- Harris Office Properties.

CAREER SUMMARY

Arnold specializes in office leasing in the Durham and Chapel Hill markets. Before joining Grubb & Ellis|Thomas Linderman Graham in 1998, he sold systems office furniture in the Triangle market for six years. He has over 15 years of sales and marketing experience and has developed a broad understanding of the vibrant and ever-changing Triangle market.

Arnold has worked with a wide range of companies and knows how to develop solutions for each business to achieve their goals. Dedication, determination and integrity are qualities that help Arnold build long-term relationships with both the small business owner and the large corporate executive. Clients with whom he has worked include Wachovia Bank, Insomniac Games, CMP America, U.S. EPA, Blue Cross/Blue Shield of NC, Bank of America, SciQuest Inc., Rambus, Inc., Coastal Federal Credit Union, U.S. Dept. of Veteran Affairs and Duke University.

EXPERIENCE

- 2006 – Present: Senior Vice President, Grubb & Ellis|Thomas Linderman Graham
- 2003 – 2006: Vice President, Grubb & Ellis|Thomas Linderman Graham
- 2000 – 2003: Associate Vice President, Grubb & Ellis|Thomas Linderman Graham
- 1998 – 2000: Real Estate Advisor, Grubb & Ellis|Thomas Linderman Graham

EDUCATION

- North Carolina State University – Bachelor of Science degree, Business Management
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS AND RECOGNITIONS

- Largest Office Transaction, 2006, 2007, 2008, 2009, Grubb & Ellis|Thomas Linderman Graham
- Winners Circle, 2005, 2007, Grubb & Ellis|Thomas Linderman Graham
- Best New Listing, 2005, Grubb & Ellis|Thomas Linderman Graham
- Presidents Club, 2003, Grubb & Ellis|Thomas Linderman Graham
- Knights of Columbus member
- CASL Soccer Coach

RECENT TRANSACTIONS

<u>Property</u>	<u>Tenant/Client</u>	<u>Value</u>
Legacy Tower, Durham	U.S. Dept. of Veteran Affairs	\$7.6 Million
Dawson Hall, Chapel Hill	Duke University Health System	\$2.5 Million
Erwin Square Plaza, Durham	Duke University	\$8.2 Million
Erwin Square Plaza, Durham	Duke University Federal Credit Union	\$6.2 Million
2717 Weck Drive, RTP	Blue Cross/Blue Shield of NC	\$2.8 Million
300 Perimeter Park Drive, Morrisville	WebSourced, Inc.	\$2.4 Million
SouthCourt, Durham	EMD Pharmaceuticals	\$2.7 Million
1512 Franklin Park, Chapel Hill	Rambus, Inc.	\$1.8 Million
7320 ACC Boulevard, Raleigh	Global Golf USA	\$1.7 Million