

William A.
 Allen, IV, SIOR
 Senior Vice President
 Principal, Board of Advisers



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SPECIALIZATION

Office

CLIENT RELATIONSHIPS

- Castle & Cooke
- Crown West Realty
- Sun Life Assurance
 Company of Canada
- First Colony Property
 Company
- Progress Energy
- The RREEF Funds
- CAPROC, LLC
- Wachovia Bank, NA
- McDonald's Corporation
- Withers and Ravenel
- Robert Half International
- CC Intelligent Solutions
- Scott & Stringfellow
- Winston Hotels
- AEGON USA Realty
 Advisers
- John Hancock
- Wake County

CAREER SUMMARY

William began his commercial real estate career in Raleigh in 1995. Since that time, he has completed over \$200 million in total leasing volume, and has been directly responsible for a property portfolio of over 3 million square feet of office space. Prior to joining Grubb & Ellis|Thomas Linderman Graham in 1998, William served as a Director of Leasing for Daniel Corporation and as a Leasing and Marketing Representative for Spectrum Properties. Since the start of his career, William has focused solely on leasing Class A office space. This focus, along with his skills and dedication to his specialty, has consistently earned him a place among the top office brokers in the Triangle.

EXPERIENCE

- 2006 – present: Senior Vice President, Grubb & Ellis|Thomas Linderman Graham
- 1998 – 2006: Vice President, Grubb & Ellis|Thomas Linderman Graham
- 1997 – 1998: Director of Leasing (Raleigh), Daniel Corporation
- 1995 – 1997: Leasing and Marketing Representative, Spectrum Properties

RECENT TRANSACTIONS

Property	Tenant/Client	Value
WestChase One	Northwestern Mutual Life Insurance	\$5.0 million
One Crosspointe Plaza	CAPROC	\$5.0 million
New Hope Professional Center	Office of Administrative Hearings	\$4.0 million
333 St. Albans	Coastal Federal	\$4.0 million
Horizon III	Sun Life	\$3.1 million
Landmark Center	McDonald's Corporation	\$3.1 million
400 Regency	RedPrairie Corporation	\$2.3 million
GlenLake I	Robert Half International	\$2.2 million
Glenwood Plaza	Scott & Stringfellow	\$2.2 million
Carolina Place	Winston Hotels	\$2.0 million
Colonnade	John Hancock	\$2.0 million

EDUCATION

- North Carolina State University – Bachelor of Arts degree
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Member, Society of Industrial and Office Realtors® (SIOR)
- Member, Triangle Commercial Association of Realtors® (TCAR)
- Member, past President and Board Member, Triangle Area Office Building Association (TRAOBA)
- Commercial Real Estate Heavy Hitter, 2002 & 2003, *Triangle Business Journal*
- Triangle Excellence in Sales Award, 2002, *Triangle Business Journal*
- Grubb & Ellis Circle of Excellence qualifier (top 5% nationwide in sales volume), 2002
- Winners Circle, 2003, 2005, 2006, 2007, Grubb & Ellis|Thomas Linderman Graham
- Best New Listing, 2007, Grubb & Ellis|Thomas Linderman Graham
- Most Commissions, 2005, Grubb & Ellis|Thomas Linderman Graham