



William Allen, SIOR
Senior Vice President
Principal
Board of Advisers

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SPECIALIZATION
Office

CLIENT RELATIONSHIPS

- Castle & Cooke
- Crown West Realty
- Sun Life Assurance Company of Canada
- First Colony Property Company
- Progress Energy
- The RREEF Funds
- CAPROC, LLC
- Wachovia Bank, NA
- McDonald's Corporation
- Withers and Ravenel
- Robert Half International
- CC Intelligent Solutions
- BB&T/Scott & Stringfellow
- Winston Hotels
- Aegon USA Realty Advisors
- John Hancock
- Wake County
- Regions|Morgan Keegan
- City of Raleigh
- Coastal Federal Credit Union
- Greystone Bank

CAREER SUMMARY

William began his commercial real estate career in Raleigh in 1995. Since that time, he has completed over \$200 million in total leasing volume, and has been directly responsible for a property portfolio of over 3 million square feet of office space. Prior to joining Grubb & Ellis|Thomas Linderman Graham in 1998, William served as a Director of Leasing for the Raleigh office of Daniel Corporation and as a Leasing and Marketing Representative for Spectrum Properties. Since the start of his career, William has focused solely on leasing Class A office space. This focus, combined with his skills and dedication to his specialty, has consistently earned him a place among the top office brokers in the Triangle.

EXPERIENCE

- 2006 – present: Senior Vice President, Grubb & Ellis|Thomas Linderman Graham
- 1998 – 2006: Vice President, Grubb & Ellis|Thomas Linderman Graham
- 1997 – 1998: Director of Leasing (Raleigh), Daniel Corporation
- 1995 – 1997: Leasing and Marketing Representative, Spectrum Properties

EDUCATION

- Woodberry Forest School
- North Carolina State University – Bachelor of Arts degree
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS AND RECOGNITIONS

- Member, Society of Industrial and Office Realtors® (SIOR)
- Member, past President and Board Member, Triangle Area Office Building Association
- Commercial Real Estate Heavy Hitter, 2002 & 2003, *Triangle Business Journal*
- Triangle Excellence in Sales Award, 2002, *Triangle Business Journal*
- Grubb & Ellis Circle of Excellence qualifier (top 5% nationwide in sales volume), 2002
- Winners Circle, 2003, 2005, 2006, 2007, 2008, Grubb & Ellis|Thomas Linderman Graham
- Best New Listing, 2007, Grubb & Ellis|Thomas Linderman Graham
- Most Commissions, 2001, 2005, Grubb & Ellis|Thomas Linderman Graham

RECENT TRANSACTIONS

<u>Property</u>	<u>Tenant/Client</u>	<u>Value</u>
6716 Six Forks	City of Raleigh	\$6.2 million
Burwell Associates, Raleigh	City of Raleigh	\$6.1 million
WestChase One, Raleigh	Northwestern Mutual Life Insurance	\$5.0 million
One Crosspointe Plaza, Raleigh	CAPROC	\$5.0 million
Royal Home Fashions, Oxford	Vescom Americas	\$5.0 million
New Hope Professional Center, Raleigh	Office of Administrative Hearings	\$4.0 million
333 St. Albans, Raleigh	Coastal Federal Credit Union	\$4.0 million
Horizon III, Raleigh	Sun Life Assurance Company of Canada	\$3.1 million
Landmark Center, Raleigh	McDonald's Corporation	\$3.1 million
400 Regency, Cary	RedPrairie Corporation	\$2.3 million