

Rich Gernand
 Associate Vice President



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SPECIALIZATION
 Office & Retail

CLIENT RELATIONSHIPS

- UNC-Property Office
- RENCi – Renaissance Computing Institute
- Morgan Stanley
- Smith Breeden Associates
- Community First Financial Group
- Subway
- Investors Title Insurance Company

CAREER SUMMARY

Rich serves as a Real Estate Advisor and Broker in Charge for Grubb & Ellis|Thomas Linderman Graham's Chapel Hill office. He specializes in office and retail leasing.

A second-generation Realtor®, Rich has had life long involvement in real estate. He has been actively involved in every aspect of the residential, commercial, investment and management aspects of the business. From 2004 through 2008 Rich was individually responsible for a total of 270 lease and sale transactions valued at over \$37 million.

Prior to joining Grubb & Ellis|Thomas Linderman Graham, Rich served as a North Carolina Real Estate Instructor. He also served as a training manager for new sales associates at his previous company. Before moving to North Carolina in 1996, Rich owned and operated various businesses in California. In addition to his responsibility as an Investment Property Manager, he served as Vice President and Manager for a California financial firm.

EXPERIENCE

- 2005 – Present: Associate Vice President, Grubb & Ellis|Thomas Linderman Graham
- 2000 – 2005: Real Estate Advisor, Graham Associates

RECENT TRANSACTIONS

Property	Location	Client	Value
Europa Center	Chapel Hill	Community First Financial Group	\$2,860,000
University Square	Chapel Hill	Carolina Population Center	\$1,460,000
Europa Center	Chapel Hill	HRC Behavioral Health & Psychiatry, PA	\$1,160,000
Europa Center	Chapel Hill	Coleman, Huntoon, Charamut & Brown	\$1,070,000
University Square	Chapel Hill	Fine Feathers	\$506,000
308 West Franklin Street	Chapel Hill	Cypress Restaurant	\$430,000
Europa Center	Chapel Hill	RENCi – Renaissance Computing Institute	\$419,000

PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Most Transactions, 2005, 2006, 2007, Grubb & Ellis|Thomas Linderman Graham
- Winners Circle, 2008, 2007, 2006, 2005, Grubb & Ellis|Thomas Linderman Graham
- Largest Retail Transaction, 2007, Grubb & Ellis|Thomas Linderman Graham
- Licensed Real Estate Broker, North Carolina