

J. Rex Thomas,  
 CPM, SIOR  
 Chief Executive Officer  
 Chairman, Board of  
 Advisers/Board of Directors



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## SPECIALIZATION

### Investment

### CLIENT RELATIONSHIPS

- Highwoods Properties Inc.
- Duke Realty Corporation
- Medical Mutual Insurance
- Castle & Cooke
- Capital Bank
- FreemanWhite
- General Parts
- Sun Life Assurance  
 Company of Canada
- The RREEF Funds
- Crown West Realty
- SCI Investments
- Cotton Inc.
- North Carolina Methodist

## CAREER SUMMARY

Instrumental in the development of Highwoods Properties' position as the Triangle's leader in office space, Rex has overseen the consummation of several thousand lease and sale transactions in his career. He was involved in taking Highwoods public in 1994 and formed Highwoods Forsyth Brokerage in 1995 to handle the company's third-party services. Rex acquired Highwoods Forsyth Brokerage in 1996, changing the name to Thomas Commercial Inc. In 2000, Thomas Commercial merged with Grubb & Ellis|Vector to become Grubb & Ellis|Thomas Linderman. In 2005, the Company merged with Graham Associates Ltd. of Chapel Hill to become Grubb & Ellis|Thomas Linderman Graham.

Rex serves on the Wake County Economic Development Board and is an active member of the Greater Raleigh, Durham and Cary Chambers of Commerce. He serves on the Campbell University Presidents Board of Advisors and the Research Triangle Park Service Center Board. Rex was a founding director of Capital Bank and served on the board until 2009. He continues to serve on the bank's Advisory Board. He also oversees two local market surveys published by *Triangle Business Journal*/TRAOBA and Highwoods Properties.

## EXPERIENCE

- 2008 – Present: Chairman, Chief Executive Officer, Grubb & Ellis|Thomas Linderman Graham
- 2000 – 2007: President, Grubb & Ellis|Thomas Linderman Graham
- 1997 - 1999: President, Thomas Commercial Inc.
- 1980 – 1996: Highwoods Properties, Inc.

## RECENT TRANSACTIONS

Property	Tenant/Client	Value
One Bank of America Plaza	LNR Property Corporation	\$47.1 million
North Durham Building Portfolio	Highwoods Properties	\$35.0 million
One & Two Gateway Centre	Duke Realty Corporation	\$17.0 million
333 Fayetteville Street	Capital Bank	\$11.3 million
Boyd Hall	VilCom Properties	\$9.5 million
Ironwood & Leatherwood	Highwoods Properties	\$6.5 million

## EDUCATION

- Campbell University – Bachelor of Science in Business Administration

## PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Member, Society of Industrial and Office Realtors® (SIOR)
- Certified Property Manager® (CPM)
- Member, Triangle Area Office Building Association® (TRAOBA)
- Commercial Realtor® of the Year, *Triangle Business Journal's* 2000 REDY Awards
- Frontier Award, Top Building Sale, 2005, Triangle Commercial Association of Realtors (TCAR)
- Chairman, Research Triangle Park Service Center Board