



**J. Rex Thomas, CPM,
SIOR**
*Chairman
Chief Executive Officer*

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CLIENT RELATIONSHIPS

- Highwoods Properties, Inc.
- Duke Realty Corporation
- Medical Mutual Insurance Company
- Capital Bank Corporation
- General Parts/Carquest International
- Sun Life Assurance Company of Canada
- Crown West Realty
- Cotton Inc.
- North Carolina Conference of the United Methodist Church
- Accreditation Commission for Health Care, Inc.

CAREER SUMMARY

Instrumental in the development of Highwoods Properties' position as the Triangle's leader in office space, Rex has overseen the consummation of several thousand lease and sale transactions in his career. He was involved in taking Highwoods public in 1994 and formed Highwoods Forsyth Brokerage in 1995 to handle the company's third-party services. Rex acquired Highwoods Forsyth Brokerage in 1996, changing the name to Thomas Commercial Inc. In 2000, Thomas Commercial merged with Grubb & Ellis|Vector to become Grubb & Ellis|Thomas Linderman. In 2005, the Company merged with Graham Associates Ltd. of Chapel Hill to become Grubb & Ellis|Thomas Linderman Graham and currently has 65 employees with offices in Raleigh, Durham and Chapel Hill.

Rex is an active member of the Greater Raleigh, Durham and Cary Chambers of Commerce, serves on the Campbell University Board of Advisors, Christian Library International, Member of The Board of Directors and Finance Committee of Oconeechee Council, Boy Scouts of America and is also Chairman of the Research Triangle Park Service Center Board. Rex was a founding director of Capital Bank, served on the corporate board from 1997 until 2009. He chairs local market space surveys published quarterly by *Triangle Business Journal*.

EXPERIENCE

- 2008 – Present: Chairman, Chief Executive Officer, Grubb & Ellis|Thomas Linderman Graham
- 2000 – 2007: President, Grubb & Ellis|Thomas Linderman Graham
- 1997 - 1999: President, Thomas Commercial Inc.
- 1980 – 1996: Highwoods Properties, Inc.

EDUCATION

- Campbell University – Bachelor of Science, Business Administration

PROFESSIONAL AND OTHER COMMUNITY AFFILIATIONS AND RECOGNITIONS

- Member, Society of Industrial and Office Realtors® (SIOR)
- Certified Property Manager® (CPM)
- Member, Triangle Area Office Building Association (TRAOBA)
- Commercial Realtor® of the Year, *Triangle Business Journal's* 2000 REDY Awards
- Frontier Award, Top Building Sale, 2005, Triangle Commercial Association of Realtors (TCAR)
- Silver Beaver Award, Oconeechee Council, Boy Scouts of America

RECENT SAMPLE TRANSACTIONS

<u>Property</u>	<u>Client</u>	<u>Value</u>
One Bank of America Plaza, Raleigh	LNR Property Corporation	\$47.1 million
Durham Summit, Durham	Highwoods Properties	\$35.0 million
One & Two Gateway Centre, Morrisville	Duke Realty Corporation	\$17.0 million
333 Fayetteville Street, Raleigh	Capital Bank	\$11.3 million
Boyd Hall, Chapel Hill	VilCom Properties	\$9.5 million
Ironwood & Leatherwood, Raleigh	Highwoods Properties	\$6.5 million
Multiple U.S. Transactions	General Parts/Carquest	N/A