



Michael Vulpis
Vice President

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CLIENT RELATIONSHIPS

- Easter Seals UCP NC
- Ameresco Inc.
- Carolina Utility Customer Association
- North Carolina Farm Bureau
- Raleigh Neurology
- Medical Mutual Insurance Company
- LPA Group
- Singh Development
- McKim & Creed
- Wake County, GSA
- Pine Environmental Services
- BroadPoint Technologies
- Capital Bank Corporation
- First Flight Federal Credit Union
- North Carolina Propane Gas Association
- Lunsford & Strickland
- Wake Heart and Vascular Associates
- Guardian Protection Services
- Educational Data Systems Inc.
- Eastern Research Group
- The Athlete’s Foot
- Smoker Friendly
- Snap Fitness

CAREER SUMMARY

Michael joined Grubb & Ellis|Thomas Linderman Graham after relocating with his family to Cary, North Carolina in 2003. Since joining the company, he has focused on providing landlord and tenant representation services to office clients, consistently ranking as one of the firm’s top producers. Prior to beginning his career in commercial real estate, Michael managed a full-service graphic arts/printing firm in New York City. He also spent seven years as a financial consultant with Shearson Lehman Hutton in New York. Michael brokered client investments, including but not limited to securities, mutual funds, bonds and real estate investment trusts. Michael’s strong financial background and professional customer service skills enable him to provide a unique value to his clients when it comes to finding them the best possible real estate solutions.

EDUCATION

- Syracuse University – Bachelor of Science in Business Administration, concentration in Finance, minor in Psychology
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS AND RECOGNITIONS

- Treasurer and Board Member, Triangle Area Office Building Association (TRAOBA)
- Winners Circle, 2006, 2007, 2008, 2009, 2010 Grubb & Ellis|Thomas Linderman Graham
- Million Dollar Leasing and Sales Club, 2006, 2010 Triangle Commercial Association of Realtors® (TCAR)
- Rookie of the Year, 2005, Grubb & Ellis|Thomas Linderman Graham
- YMCA Indian Guides Program-Chief 2009, 2011

RECENT TRANSACTIONS

<u>Property</u>	<u>Client</u>	<u>Value</u>
Highwoods Portfolio, Raleigh	Highwoods Properties	\$30.8 million
Arena Place, Raleigh	Medical Mutual Insurance Company	\$7.9 million
Arena Centre, Raleigh	Medical Mutual Insurance Company	\$4.5 million
5000 North Park, Raleigh	LPA group	\$1.8 million
3020 Highwoods Boulevard, Raleigh	3020 Highwoods LLC	\$1.4 million
501 James Jackson, Cary	CFI Know Properties	\$1.3 million
133 Keybridge, Morrisville	Niagara LLC	\$1.3 million
227 Fayetteville Street, Raleigh	Wake County	\$1.0 million
Townridge/Westgate, Raleigh	Koehler Partners	\$1.0 million
Rexwoods Office Park, Raleigh	Wake Heart and Vascular Associates	\$1.0 million
Multiple Locations	Capital Bank Corporation	\$2.6 million
1151 SE Cary Parkway, Cary	NC Cary Properties LLC	\$1.8 million
3001 Weston Parkway	Futrell/Kimley-Horn Renewal	\$1.5 million
Multiple Locations	NC Farm Bureau Federation	Consulting
507 James Jackson Avenue, Cary	Dogtopia Inc.	\$980,000