

Michael Vulpis

Associate Vice President



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CLIENT RELATIONSHIPS

- Easter Seals UCP North Carolina, Inc.
- Carolina Utility Customer Association
- North Carolina Farm Bureau Federation
- Raleigh Neurology
- Medical Mutual Insurance Company
- LPA Group
- Singh Development
- McKim & Creed
- Wake County, GSA
- Pine Environmental Services
- BroadPoint Technologies
- Capital Bank
- First Flight Federal Credit Union
- Total Protection Services Carolinas
- North Carolina Propane Gas Association
- Lunsford & Strickland

CAREER SUMMARY

Michael joined Grubb & Ellis|Thomas Linderman Graham after relocating with his family to Cary, North Carolina in 2003. Prior to joining Grubb & Ellis|Thomas Linderman Graham, Michael managed a full-service graphic arts/printing firm in New York City. In addition to overseeing the 24-hour-a-day operation, Michael personally maintained and serviced the company's largest corporate accounts, which included many of New York's top advertising firms.

Michael also spent seven years as a financial consultant with Shearson Lehman Hutton in New York. He brokered client investments, including but not limited to securities, mutual funds, bonds and real estate investment trusts. Michael also advised and educated his clients on all aspects of investing and a variety of financial tools. Michael's strong financial background and professional customer service skills enable him to provide a unique value to his clients when it comes to finding them the best possible solutions.

RECENT TRANSACTIONS

Property	Location	Client	Value
Highwoods Portfolio	Raleigh, NC	Highwoods Properties	\$30.75 million
Arena Place	Raleigh, NC	Medical Mutual Insurance Company	\$7.9 million
Arena Centre	Raleigh, NC	Medical Mutual Insurance Company	\$4.5 million
5000 North Park.	Raleigh, NC	LPA group	\$1.8 million
3020 Highwoods Boulevard	Raleigh, NC	3020 Highwoods LLC	\$1.4 million
501 James Jackson	Cary, NC	CFI Know Properties	\$1.3 million
133 Keybridge	Morrisville, NC	Niagara LLC	\$1.3 million
227 Fayetteville Street	Raleigh, NC	Wake County	\$1.0 million
Townridge/Westgate	Raleigh, NC	Koehler Partners	\$1.0 million

EDUCATION

- Syracuse University – Bachelor of Science in Business Administration, concentration in Finance, minor in Psychology
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Treasurer and Board Member, Triangle Area Office Building Association (TRAOBA)
- Member, Raleigh chapter of the Sons of Italy Lodge
- Winners Circle, 2006, 2007, 2008 Grubb & Ellis|Thomas Linderman Graham
- Million Dollar Leasing and Sales Club, 2006, Triangle Commercial Association of Realtors® (TCAR)
- Rookie of the Year, 2005, Grubb & Ellis|Thomas Linderman Graham