



Martha B. Abernethy, CCIM
Vice President, Property Management
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RESPONSIBILITY ON THE TEAM

As Vice President, Property Management, Martha leads a team of property managers and is involved in the strategic planning for the department. Her role includes helping develop the department budget, goal setting for the team, tracking of profitability for property and department, owner, tenant, vendor, client and other department liaison, budget and capital contract review and assisting with new business development. In addition, she manages a portfolio of Class A properties throughout the Triangle.

CAREER SUMMARY

Martha's background includes over 18 years of experience in the management, marketing and leasing of Class A and B suburban office properties. Institutional relationships include Sun Life Assurance Company of Canada, GE Asset Management, Starwood Opportunities Fund and JP Morgan Investment Company. Martha began her career as property manager for a local developer, moving rapidly to positions of Marketing Director, Director of Leasing, and Associate Partner.

In 1994, Martha moved to Koger Realty Services, Inc. a regional office developer, where she leased and managed two office parks totaling more than 400,000 square feet in West Raleigh. She was later recruited by CB Richard Ellis, where she had financial, construction and maintenance oversight as Senior Real Estate Manager for Park Center, a 700,000-square-foot mixed-use complex located in Research Triangle Park.

EDUCATION

- Oberlin College Conservatory – Bachelor of Arts degree, Music
- University of North Carolina at Chapel Hill – Master of Music, Piano Performance
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- Former Board member, Triangle Area Office Building Association (TRAOBA) and Triangle Commercial Real Estate Women (TCREW)
- Former Legislative Chair, Building Owners and Managers Association (BOMA).
- Participant, Susan B. Komen Breast Cancer Walk and the Lymphoma/Leukemia Society's Light Up the Night Walk
- Adjudicator, High School music competitions in the Raleigh area