



Lee Clyburn, SIOR
*Senior Vice President
Principal
Board of Advisers*

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SPECIALIZATION

Office
Lab

CLIENT RELATIONSHIPS

- Ernst & Young
- Triangle J. Council of Governments
- Flad & Associates
- Wake County Board of Education
- Wake County Smart Start
- Vivisource Laboratories
- MetLife
- Allied Telesis
- Garmin International
- SchoolDude.com
- Office Suites Plus
- Hopewell Academy
- Alliance Hospitality
- Micromedic
- Wake County Public Schools/Wake County School Board

CAREER SUMMARY

Lee specializes in office and laboratory leasing and has worked with a wide range of professional service firms, technology companies and nonprofit organizations in achieving their commercial real estate objectives. He has managed more than \$200 million in leases for Triangle area tenants.

Before entering into commercial real estate in 1997, Lee served as Director of Economic Development for MCNC in Research Triangle Park. He also served as the chief lobbyist for the North Carolina Department of Commerce from 1993 to 1996. Lee has more than ten years of economic development and legislative experience and has worked with numerous organizations in promoting both the region and North Carolina. He helped write the State's first Strategic Economic Development Plan and helped create legislation regarding North Carolina's incentives for relocating companies. He has served on several statewide boards and commissions with appointments by past Governors and past State Treasurers.

EDUCATION

- North Carolina State University – Bachelor's Degree
- University of North Carolina at Chapel Hill – Master's Degree, Public Administration
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS AND RECOGNITIONS

- Board Member, Arts Together
- Chairman of the Board, Follow the Child Montessori
- Member, Society of Industrial and Office Realtors® (SIOR)
- Past President and Member, Triangle Area Office Building Association (TRAOBA)
- Member, National Eagle Scout Association
- 40 Under 40 Leadership Award, 2002, *Triangle Business Journal*
- Most Commissions 2004, 2007, 2008, Grubb & Ellis|Thomas Linderman Graham
- Winners Circle, 2004, 2005, 2006, 2007, 2008, Grubb & Ellis|Thomas Linderman Graham
- Largest Transaction, 2006, Grubb & Ellis|Thomas Linderman Graham
- Best New Listing, 2004, Grubb & Ellis|Thomas Linderman Graham

RECENT TRANSACTIONS

Property	Tenant/Client	Value
Regency Park, Cary	SchoolDude.com	\$7.0 million
5960 Fairview Road, Raleigh	Office Suites Plus	\$4.6 million
Perimeter Park, Morrisville	Genaissance Pharmaceuticals	\$4.4 million
Venture Center, Raleigh	Allied Telesis	\$3.0 million
4001 Weston Parkway, Cary	Kimley Horn & Associates	\$1.6 million
Yorkshire Place, Durham	Triangle J. Council of Governments	\$1.6 million
Shannon Oaks, Cary	Office Suites Plus	\$1.5 million
Centerport, Greensboro	Ernst & Young	\$1.3 million
Crossroads I & II, Cary	Wake County Public Schools	\$50.0 million
Centennial Campus	WebAssign	\$10.0 million
Regency Park	Garmin International	\$2.0 million