



**John Linderman, SIOR**  
*President*  
*Chief Operating Officer*

1511 Sunday Drive, Suite 200  
Raleigh, NC 27607  
919.420.1559, direct  
john.linderman@tlgcre.com

**CLIENT RELATIONSHIPS**

- Fidelity Investments
- Branch Banking & Trust
- YMCA of the Triangle
- Winston Hotels
- Sun Life Assurance Company of Canada
- Eli Lilly
- Crown West Realty
- National Asset Services

**CAREER SUMMARY**

John serves as President and Chief Operating Officer for Grubb & Ellis|Thomas Linderman Graham.

John formed Grubb & Ellis|Vector in the Triangle market in July 1994. In January 2000, Grubb & Ellis|Vector merged with Thomas Commercial Inc. to become Grubb & Ellis|Thomas Linderman, and in January 2005, the Company merged with Graham Associates Ltd. of Chapel Hill to form Grubb & Ellis|Thomas Linderman Graham, the Triangle's largest third-party commercial real estate firm. John has served as Executive Director of the Cary Chamber of Commerce and as an Industrial Development Representative for the North Carolina Department of Commerce. He has been responsible for the recruitment of many new industries and businesses to the state, including the American Airlines Reservation Center, Hunter Industries, Owens and Minor Distribution Center, Oxford University Press, Siemens Medical Systems' National Training Facility, Biogen, Stiefel Laboratories and Fidelity Investments.

**EXPERIENCE**

- 2008 – Present: President, Chief Operating Officer, Grubb & Ellis|Thomas Linderman Graham
- 2000 – 2007: Executive Vice President, Grubb & Ellis|Thomas Linderman Graham
- 1994 – 2000: President, Grubb & Ellis|Vector
- 1985 – 1994: Associate Partner, Capital Properties Associates

**EDUCATION**

- Gardner-Webb University – Bachelor of Science, Psychology
- Military – United States Marine Corps, 1973-1975

**PROFESSIONAL AND COMMUNITY AFFILIATIONS AND RECOGNITIONS**

- Member, Society of Industrial and Office Realtors® (SIOR)
- Third Largest Office Lease of the Year, *Triangle Business Journal's* 2010 Space Awards
- Pillar Award, *Triangle Business Journal's* 2009 Space Awards
- Movers & Shakers Award, *Business Leader Magazine*, 2008
- Commercial Real Estate Heavy Hitter, 2005, 2007, *Triangle Business Journal*
- Top Office Lease of the Year, *Triangle Business Journal's* 2004 Space Awards
- Grubb & Ellis Circle of Excellence, 2004, 2005, 2006, 2007, 2010
- Grubb & Ellis Affiliate Executive Committee
- Grubb & Ellis President's Council

**RECENT TRANSACTIONS**

<u>Property</u>	<u>Client</u>	<u>Relationship</u>	<u>Value</u>
One Bank of America Plaza, Raleigh	Lennar Partners	Seller	\$47.1 million
Nortel, Durham	Fidelity Investments	Tenant	\$34.0 million
20 TW Alexander Drive, RTP	Eli Lilly & Co	Seller	\$30.0 million
11000 Weston Parkway, Cary	Fidelity Investments	Tenant	\$14.0 million
400 Regency Forest Drive, Cary	American Tower	Seller	\$13.1 million
Beaver Creek Commons, Apex	DDR	Seller	\$7.0 million
801 Corporate Center, Raleigh	YMCA	Tenant	\$4.0 million
5100 International Dr., Durham	JMO, Inc.	Seller	\$1.8 million