

John B. Linderman,  
 Jr., SIOR  
 President, Chief Operating  
 Officer



1511 Sunday Drive  
 Suite 200  
 Raleigh, NC 27607

Phone: 919.420.1559  
 Fax: 919.785.0802  
 Cell: 919.612.3000  
 john.linderman@tlgcre.com

## CLIENT RELATIONSHIPS

- Fidelity Investments
- Branch Banking & Trust
- YMCA of the Triangle
- Fowler Contracting
- Winston Hotels
- Sun Life Assurance  
 Company of Canada
- The RREEF Funds
- Eli Lilly
- Crown West Realty
- SCI Investments

## CAREER SUMMARY

After nine years as an Associate Partner with a local developer, John formed Grubb & Ellis|Vector in the Triangle market in July 1994. In January 2000, Grubb & Ellis|Vector merged with Thomas Commercial Inc. to become Grubb & Ellis|Thomas Linderman, and in January 2005, the Company merged with Graham Associates Ltd. of Chapel Hill to form Grubb & Ellis|Thomas Linderman Graham, the Triangle's largest third-party commercial real estate firm. John has served as Executive Director of the Cary Chamber of Commerce and as an Industrial Development Representative for the North Carolina Department of Commerce. He has been responsible for the recruitment of many new industries and businesses to the state, including the American Airlines Reservation Center, Hunter Industries, Owens and Minor Distribution Center, Oxford University Press, Siemens Medical Systems' National Training Facility, Biogen, Stiefel Laboratories and Fidelity Investments

## EXPERIENCE

- 2008 – Present: President, Chief Operating Officer, Grubb & Ellis|Thomas Linderman Graham
- 2000 – 2007: Executive Vice President, Grubb & Ellis|Thomas Linderman Graham
- 1994 – 2000: President, Grubb & Ellis|Vector
- 1985 – 1994: Associate Partner, Capital Properties Associates

## RECENT TRANSACTIONS

Property	Location	Client	Value
One Bank of America Plaza	Raleigh, NC	Lennar Partners	\$47.1 million
20 TW Alexander Drive	RTP, NC	Eli Lilly & Co	\$30.0 million
Imperial Center	Durham, NC	Fidelity Investments	\$16.7 million
400 Regency Forest Drive	Cary, NC	American Tower	\$13.1 million
Beaver Creek Commons	Apex, NC	DDR	\$7.0 million
801 Corporate Center	Raleigh, NC	YMCA	\$4.0 million
5100 International Dr.	Durham, NC	JMO, Inc.	\$1.8 million

## EDUCATION

- Gardner-Webb University – Bachelor of Science, Psychology

## PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Member, Society of Industrial and Office Realtors® (SIOR)
- Pillar Award, Triangle Business Journal's 2009 Space Awards
- Movers & Shakers Award, Business Leader Magazine, 2008
- Commercial Real Estate Heavy Hitter, 2005, 2007, Triangle Business Journal
- Top Office Lease of the Year, Triangle Business Journal's 2004 Space Awards
- Grubb & Ellis Circle of Excellence, 2004, 2005, 2006, 2007
- Grubb & Ellis Affiliate Executive Committee
- Grubb & Ellis President's Council