



Jim McMillan
Vice President
Investment Sales Team Leader

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SPECIALIZATION

Investment Sales

CLIENT RELATIONSHIPS

- Duke Realty Corporation
- Highwoods Properties
- Lennar Partners
- The Dilweg Companies
- American Tower Co.
- Ziff Properties
- Millridge Companies
- USCO Logistics
- CAPROC Advisors
- The Village Companies

CAREER SUMMARY

Jim specializes in marketing investment properties as well as handling building dispositions and acquisitions. As Investment Sales Team Leader, he is involved with most of the properties that the company markets for sale. Jim has handled dispositions for Highwoods Properties, Eli Lilly, Duke Realty, Ziff Properties, Lennar Partners and CAPROC Advisors.

Before pursuing a career as a Real Estate Advisor, Jim worked in Grubb & Ellis|Thomas Linderman Graham's Property Management Department, where he gained valuable insight into asset financials, including budgets and rent rolls, while coordinating tenant and contractor concerns.

EXPERIENCE

- 2009 – Present: Vice President, Investment Sales Team Leader, Grubb & Ellis|Thomas Linderman Graham
- 2007 – 2009: Associate Vice President, Co-Manager, Investment Sales Team, Grubb & Ellis|Thomas Linderman Graham
- 2003 – 2006: Real Estate Advisor, Grubb & Ellis|Thomas Linderman Graham
- 2001 – 2003: Client Service Coordinator, Grubb & Ellis|Thomas Linderman Graham

EDUCATION

- Wake Forest University – Bachelor of Science, with Honors
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS AND RECOGNITIONS

- Top Building Sale of the Year, First Place, 2005 TCAR Frontier Awards
- Top Building Sale of the Year, Third Place, *Triangle Business Journal's* 2004 Space Awards
- Candidate, Certified Commercial Investment Member (CCIM)
- Largest Transaction, 2004, 2005, 2006, 2007, Grubb & Ellis|Thomas Linderman Graham
- Winners Circle, 2006, 2007, Grubb & Ellis|Thomas Linderman Graham
- Most Commissions, 2006, Grubb & Ellis|Thomas Linderman Graham
- Best New Listing, 2004, Grubb & Ellis|Thomas Linderman Graham

RECENT TRANSACTIONS

<u>Property</u>	<u>Client</u>	<u>Value</u>
One Bank of America Plaza, Raleigh	Lennar Partners	\$47.1 million
Highwoods Office Portfolio, Durham	Highwoods Properties	\$34.2 million
Reichhold Building, Durham	DIC Properties	\$34.0 million
Highwoods Office Portfolio, Raleigh	Highwoods Properties	\$30.8 million
20 TW Alexander Drive, RTP	Eli Lilly & Co	\$30.0 million
2525-2532 Whilden Ave., Durham	USCO Logistics	\$20.0 million
Gateway Centre One & Two, Cary	Duke Realty	\$17.0 million
400 Regency Forest Drive, Cary	American Tower	\$15.0 million
Boyd Hall, Chapel Hill	The Village Companies	\$9.5 million
3100 Roxboro Road, Durham	Duke Realty Corporation	\$7.1 million
2205 Walnut Street, Cary	Highwoods Properties	\$4.1 million