

Jim McMillan
 Vice President, Investment
 Sales Team Leader



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SPECIALIZATION
Investment Sales

CLIENT RELATIONSHIPS

- Duke Realty Corporation
- Highwoods Properties
- Lennar Partners
- The Dilweg Companies
- American Tower Co.
- Ziff Properties
- Millridge Companies
- USCO Logistics
- CAPROC Advisors
- The Village Companies

CAREER SUMMARY

Jim specializes in marketing investment properties as well as handling building dispositions and acquisitions. He is involved with most of the properties that the Company markets for sale. Jim has handled dispositions for Highwoods Properties, Eli Lilly, Duke Realty, Ziff Properties, Lennar Partners and CAPROC Advisors.

Before pursuing a career as a Real Estate Advisor, Jim worked in the Property Management Department of Grubb & Ellis|Thomas Linderman Graham, where he gained valuable insight into Class A office building financials, including budgets and rent rolls, while coordinating tenant and contractor concerns. Jim is an avid runner and swimmer and loves spending his free time in the outdoors kayaking or skiing.

EXPERIENCE

- 2009 – Present Vice President, Investment Sales Team Leader
- 2007 – 2009t: Associate Vice President, Co-Manager, Investment Sales Team, Grubb & Ellis|Thomas Linderman Graham
- 2003 – 2006: Real Estate Advisor, Grubb & Ellis|Thomas Linderman Graham
- 2001 – 2003: Client Service Coordinator, Grubb & Ellis|Thomas Linderman Graham

RECENT TRANSACTIONS

Property	Location	Client	Value
One Bank of America Plaza	Raleigh, NC	Lennar Partners	\$47.1 million
Highwoods Office Portfolio	Durham, NC	Highwoods Properties	\$34.2 million
Reichhold Building	Durham, NC	DIC Properties	\$34.0 million
Highwoods Office Portfolio	Raleigh, NC	Highwoods Properties	\$30.8 million
20 TW Alexander Drive	RTP, NC	Eli Lilly & Co	\$30.0 million
2525-2532 Whilden Ave.	Durham, NC	USCO Logistics	\$20.0 million
Gateway Centre One & Two	Cary, NC	Duke Realty	\$17.0 million
400 Regency Forest Drive	Cary, NC	American Tower	\$15.0 million
Boyd Hall	Chapel Hill, NC	The Village Companies	\$9.5 million
3100 Roxboro Road	Durham, NC	Duke Realty Corporation	\$7.1 million

EDUCATION

- Wake Forest University – Bachelor of Science, with Honors

PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Top Building Sale of the Year, First Place, 2005 TCAR Frontier Awards
- Top Building Sale of the Year, Third Place, *Triangle Business Journal's* 2004 Space Awards
- Candidate, Certified Commercial Investment Member (CCIM)
- Largest Transaction, 2004, 2005, 2006, 2007, Grubb & Ellis|Thomas Linderman Graham
- Winners Circle, 2006, 2007, Grubb & Ellis|Thomas Linderman Graham
- Most Commissions, 2006, Grubb & Ellis|Thomas Linderman Graham
- Best New Listing, 2004, Grubb & Ellis|Thomas Linderman Graham