



Janet Clayton, CCIM
Associate Vice President

100 Europa Drive, Suite 290
Chapel Hill, NC 27517
919.913.1111, direct
janet.clayton@tlgcre.com

SPECIALIZATION

Office
Medical

CLIENT RELATIONSHIPS

- Jamestown Properties
- Murray Investment Co. No. 1
- Zeisler Morgan Properties
- North Carolina Medical Society
- Moore & Van Allen
- American Income Life Insurance
- Triangle Medical Offices, LLC
- Wake Plastic Surgery
- Mackay Communications
- Los Altos Technologies
- Polaris Compliance Consultants
- Preston Oral & Maxillofacial Surgery

CAREER SUMMARY

Janet brings 20 years of business and marketing experience to the Grubb & Ellis|Thomas Linderman Graham team. Her extensive background in contracting, marketing and financial projections results in tangible benefits to her clients. Having represented both landlords and tenants in significant lease transactions, Janet has a comprehensive understanding of issues important to each side and the experience necessary to bring challenging transactions to closure. Her business background and financial acumen specifically prove beneficial as lease terms are analyzed and negotiated.

EXPERIENCE

- 2009 – Present: Associate Vice President, Grubb & Ellis|Thomas Linderman Graham
- 2002 – 2009: Real Estate Advisor, Grubb & Ellis|Thomas Linderman Graham
- 1995 – 2002: Associate Director, Affiliations, Duke University Health System

EDUCATION

- University of North Carolina at Chapel Hill – Bachelor of Arts
- University of North Carolina at Chapel Hill – Masters of Business Administration
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS AND RECOGNITIONS

- Member, Triangle Area Office Building Association (TRAOBA)
- Certified Commercial Investment Member (CCIM)
- Winners Circle, 2005, 2008, Grubb & Ellis|Thomas Linderman Graham
- Largest Lease Transaction, 2009, Grubb & Ellis|Thomas Linderman Graham

SELECT TRANSACTIONS

<u>Property</u>	<u>Tenant/Client</u>	<u>Value</u>
Durham Summit V	Duke University Health Systems	\$3.7 million
Beaver Creek Commons	BB&T	\$2.5 million
7200 Creedmoor	Duke University Health Systems	\$2.1 million
American Institute of Healthcare & Fitness	Healthcare Property Group	\$1.8 million
200 Commonwealth Court	Cover 7 Holdings	\$1.6 million
Research Tri-Center South	Miller Products	\$1.1 million
2300 Rexwoods Drive	FreemanWhite	\$1.1 million
Concourse Lakeside I	IFS North America	\$955,000
Physicians' Office Pavilion	Allergy Partners	\$843,000
Twin Lakes Professional Center	Raleigh Medical Group – GI Division	\$800,000
Capital Center	CIBER, Inc.	\$783,000