



Janet Clayton, CCIM
Associate Vice President

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SPECIALIZATION

Office
Medical

CLIENT RELATIONSHIPS

- Jamestown Properties
- Murray Investment Co. No. 1
- Zeisler Morgan Properties
- North Carolina Medical Society
- Moore & Van Allen
- American Income Life Insurance
- Triangle Medical Offices, LLC
- Wake Plastic Surgery
- Mackay Communications
- Los Altos Technologies
- Polaris Compliance Consultants
- Preston Oral & Maxillofacial Surgery

CAREER SUMMARY

Janet brings 20 years of business and marketing experience to the Grubb & Ellis|Thomas Linderman Graham team. Her extensive background in contracting, marketing and financial projections results in tangible benefits to her clients. Having represented both landlords and tenants in significant lease transactions, Janet has a comprehensive understanding of issues important to each side and the experience necessary to bring challenging transactions to closure. Her business background and financial acumen specifically prove beneficial as lease terms are analyzed and negotiated.

EXPERIENCE

- 2009 – Present: Associate Vice President, Grubb & Ellis|Thomas Linderman Graham
- 2002 – 2009: Real Estate Advisor, Grubb & Ellis|Thomas Linderman Graham
- 1995 – 2002: Associate Director, Affiliations, Duke University Health System

EDUCATION

- University of North Carolina at Chapel Hill – Bachelor of Arts
- University of North Carolina at Chapel Hill – Masters of Business Administration
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL AND COMMUNITY AFFILIATIONS AND RECOGNITIONS

- Member, Triangle Area Office Building Association (TRAOBA)
- Certified Commercial Investment Member (CCIM)
- Winners Circle, 2005, 2008, Grubb & Ellis|Thomas Linderman Graham
- Largest Lease Transaction, 2009, Grubb & Ellis|Thomas Linderman Graham

SELECT TRANSACTIONS

| <u>Property</u> | <u>Tenant/Client</u> | <u>Value</u> |
|--|-------------------------------------|---------------|
| Durham Summit V | Duke University Health Systems | \$3.7 million |
| Beaver Creek Commons | BB&T | \$2.5 million |
| 7200 Creedmoor | Duke University Health Systems | \$2.1 million |
| American Institute of Healthcare & Fitness | Healthcare Property Group | \$1.8 million |
| 200 Commonwealth Court | Cover 7 Holdings | \$1.6 million |
| Research Tri-Center South | Miller Products | \$1.1 million |
| 2300 Rexwoods Drive | FreemanWhite | \$1.1 million |
| Concourse Lakeside I | IFS North America | \$955,000 |
| Physicians' Office Pavilion | Allergy Partners | \$843,000 |
| Twin Lakes Professional Center | Raleigh Medical Group – GI Division | \$800,000 |
| Capital Center | CIBER, Inc. | \$783,000 |