

Jake Jones
 Associate Vice President



1511 Sunday Drive
 Suite 200
 Raleigh, NC 27607

Phone: 919.420.1564
 Fax: 919.785.0802
 Cell: 919.414.5166
 jake.jones@tlgcre.com

SPECIALIZATION

Office

CLIENT RELATIONSHIPS

- Wachovia Bank, N.A.
- Wells Fargo Home Mortgage
- City of Raleigh
- Wake County
- Mental Health Association
- Royal Home Fasions
- HNTB Corporation
- Capital Bank
- Vescom Americas
- Coastal Federal Credit Union
- Withers & Ravenel
- Robert Half International
- Maxim Integrated Products

CAREER SUMMARY

Since joining Grubb & Ellis|Thomas Linderman Graham in 2003, Jake has successfully completed numerous office lease and sale transactions totaling over \$100 million. He has also been involved in investment and build-to-suit projects for clients located outside of the Triangle. Jake specializes in tenant representation and focuses on space utilization, efficiency and financial engineering to generate significant savings for office lease renewal, restructure or relocation.

Prior to joining Grubb & Ellis|Thomas Linderman Graham, Jake worked as a Staff Engineer for Withers and Ravenel in Cary, North Carolina. His responsibilities included coordinating with clients, design teams, land planners, utility companies and contractors to prepare construction plans, assisting in commercial and residential site planning and design, and developing erosion and sediment control plans to minimize environmental degradation while maximizing site potential. Jake gained valuable experience and unique insight into the commercial real estate industry during his time with Withers and Ravenel, bringing tremendous benefits to his clients.

EXPERIENCE

- 2008 – Present: Associate Vice President, Grubb & Ellis|Thomas Linderman Graham
- 2003 – 2007: Real Estate Advisor, Grubb & Ellis|Thomas Linderman Graham

RECENT TRANSACTIONS

Property	Tenant/Client	Value
Family Dollar Stores	Eastern Pride, Inc.	8.2 Million
6716 Six Forks Road	City of Raleigh	6.2 Million
One Crosspointe Plaza	CAPROC, LLC	5.0 Million
333 St. Albans Drive	Coastal Federal Credit Union	4.0 Million
1711 New Hope Church Road	Marlowe & Moye, LLC/OAH	4.0 Million
227 Fayetteville Street	Wachovia Bank, N.A.	3.5 Million
Meadowmont	Wachovia Securities, LLC	2.2 Million
333 Fayetteville Street	Capital Bank	2.0 Million
224 Fayetteville Street	Wake County	2.0 Million
Arena Place	Mental Health Association	1.8 Million

EDUCATION

- North Carolina State University – Bachelor of Science degree, Civil Engineering
- Dale Carnegie Leadership Course
- Licensed Real Estate Broker, North Carolina

PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Member, Triangle Area Office Building Association (TRAOBA)
- Winners Circle, 2008, 2007, 2006, 2005, Grubb & Ellis|Thomas Linderman Graham
- Most Commissions, 2005, Grubb & Ellis|Thomas Linderman Graham